AN IN-DEPTH LOOK AT COST REPORTS
The Highland Dallas, Curio Collection by Hilton | Dallas TX
October 19-20, 2017

PROGRAM AGENDA

THURSDAY, OCTOBER 19, 2017

7:30 – 8:30 a.m.  REGISTRATION & WELCOME NETWORKING BREAKFAST
Continental Breakfast Provided

8:30 – 11:45 a.m.  MORNING SESSION
• What is a Cost Report? Why is it Important?
• How to Read a Cost Report: Differences Between Medicare and Medicaid?
• The MDS and RUGS—The Building Blocks of Expected Staffing
• Understaffing—Pros and Cons

11:45 a.m. – 12:45 p.m.  NETWORKING LUNCH
Lunch Provided by AAJ

12:45 – 5:00 p.m.  AFTERNOON SESSION
• CMS Expected Staffing—No Math Degree Required
• FOIA Requests—Free Data for the Asking
• Written Discovery—Cost Reports Style
• Alter Ego
• Corporate Representative Depositions—30(b)(6)

5:00 – 6:30 p.m.  NETWORKING RECEPTION

FRIDAY, JUNE 16, 2017

9:00 a.m. – 12:30 p.m.  MORNING SESSION
• “Expert” v. Summary Witness
• Cost Report Witness—Dos and Don’ts
• Cost Reports in Trial
• Defense Strategies

*** All agenda topics, times, and faculty members are subject to change ***
FACULTY LIST

Michael A. Brusca  
Stark & Stark  
Lambertville, NJ

Kathleen Hill-O’Neill, RN, MSN  
SKL Gerontological Consultation  
Newtown, PA

Jonathan Steele  
The Steele Law Firm  
Overland Park, KS

Mickey Busenlehner  
Telesis Management Corp.  
Dallas, TX

Robert W. Johnson, CPA, CFE  
Robert W. Johnson & Associates  
Los Altos, CA

Tad Thomas,  
course advisor  
Thomas Law Offices, PLLC  
Louisville, KY

C. Caleb Connor  
Connor & Connor, LLC  
Aiken, SC

Mark R. Kosieradzki  
Kosieradzki Smith Law Firm, LLC  
Minneapolis, MN

Ernest Charles Tosh,  
Tosh Law Firm  
Dallas, TX

William Eadie  
Eadie Hill  
Cleveland, OH

Thomas Mclaughlin  
Clement & Associates  
Sacramento, CA

Jay R. Vaughn,  
course advisor  
Morgan & Morgan  
Louisville, KY

Joseph M. Earley, III  
Law Office of Joseph M. Earley, III  
Paradise, CA

Stuart A. McLendon  
CFO Network  
N. Little Rock, AR

Paul Williams, III  
Williams Newman Williams  
Jackson, MS

*** All agenda topics, times, and faculty members are subject to change ***

WHO SHOULD ATTEND?

This seminar is open to both AAJ members (Regular, Life, Sustaining, President’s Club, and Leaders Forum) and non-members and is designed for plaintiff trial lawyers at all levels of experience. For more information about eligibility requirements, please contact AAJ Education directly. Paralegals may attend this seminar and receive 50% off the registration fee if they are employed by and attending with a plaintiff attorney from the same firm and same firm address.

New Lawyer Discount for First-Time Attendees

If you are an AAJ member and have been admitted to the bar for five years or less, you can attend this seminar for 50% off. This discount does not apply if you have previously attended an AAJ Education College or Seminar.
HOTEL INFORMATION

Hotel block information coming soon!

CANCELLATION POLICY

Cancellations received by October 11, 2017 will result in a refund less a 10% administrative charge. Cancellations received October 12-16, 2017 will result in a voucher for the entire registration fee, which may be applied toward any AAJ Education college, seminar, or webinar held within one calendar year of the date of issue. Requests for refunds or vouchers received after October 16, 2017 will not be honored. AAJ is not responsible for any room cancellation fees or other travel fees which may result from your cancellation.

Cancellation requests must be made in writing.

Fax or email your cancellation request to the Registrar at 202-625-7084 or education@justice.org.

ADDITIONAL PROGRAM INFORMATION

Available CLE Credit: Approximately 9.5* credits

AAJ has filed for MCLE credit in the appropriate jurisdictions. Registered participants can receive CLE credits depending on the jurisdiction**, and they will be applied to your participation in AAJ’s professional recognition programs. AAJ Education programs are routinely accredited by states requiring continuing legal education. CLE questions may be addressed by calling the CLE Coordinator at 202-684-9594.

* Number of credits may vary depending on calculation method used by individual state accreditation agencies. AAJ is a State Bar of California MCLE-approved provider.

** Available CLE/MCLE credits are contingent upon approval from state bars and/or MCLE boards and may vary by jurisdiction.

To register for this seminar, CLICK HERE.