



## Trial Advocacy College: Depositions

Courtyard by Marriott Portland City Center | Portland, OR

September 13-15, 2017

### AGENDA

#### Wednesday, September 13

1:00 – 1:30 pm

**Registration**

1:30 – 6:15 pm

**Afternoon Session**

- **Developing a Discovery Plan**
- **Critical Thinking: Sequencing Your Discovery and Anticipating the Defenses**
- **Techniques of Exhaustion, Boxing-In, and Summarization**
- **Structuring the Deposition of a Difficult Witness**
- **Witness Preparation**
- **Workshop Introductions**

6:15 – 7:30 pm

**Networking Reception**

#### Thursday, September 14

8:30 – 9:00 am

Continental breakfast available

8:30 am – 12:15 pm

**Morning Session**

- **Dealing with the Difficult Attorney (*ethics*)**
- **Deposing Adverse Lay Witnesses and Experts**
- **Workshop: Discovery Plan, Witness Goals and Witness Preparation**

12:15 – 1:45 pm

**Lunch** (On your own)

1:45 – 5:45 pm

**Afternoon Session**

- **Developing Rules and Standards**
- **Cross-Examining the DME for Trial Depositions**
- **Workshop on Taking Depositions: Bias, Sequencing, Exhaustion, Boxing-In, and Exhaustion**

# AAJ EDUCATION

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## Friday, September 15

8:00 – 9:00 am	Continental breakfast available
9:00 am – 12:15 pm	<b>Morning Session</b> <ul style="list-style-type: none"><li>• “Death Star” Depositions: The 30(b)(2) Deposition and 30(b)(6) Depositions</li><li>• Workshop on Deposition Techniques: Establishing Rules/Miller Mousetrap</li><li>• Later Use of Depositions at Settlement and Trial</li></ul>
12:45 – 1:30 pm	<b>Lunch</b> (provided)
1:30 – 4:00 pm	<b>Afternoon Session</b> <ul style="list-style-type: none"><li>• <b>Workshop: Deposing the Defense Expert Witness</b></li></ul>
4:00 pm	Adjourn

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## INVITED FACULTY

**Michael P. Doyle, course advisor**  
Doyle LLP

**J.D. Hays, Jr.**  
Taylor King & Associates

**Karen Koehler**  
Stritmatter Kessler Whelan Koehler Moore Kahler

**Brian T. Leonard**  
The Leonard Law Firm

**Dierdre E. Ostrowski**  
Keating Wagner Polidori Free

**Karen R. Roberts**  
Roberts & Roberts

**Paul J. Scoptur**  
Aiken & Scoptur, S.C.

**Robyn Wishart, course advisor**  
Wishart Brain and Spine Law



## HOTEL INFORMATION

AAJ has a limited number of rooms available at the Courtyard by Marriott Portland City Center at a special group rate of \$209.00 per night for single and double occupancy, plus any applicable taxes (currently 13.3%) and fees. To reserve a room, please [CLICK HERE](#) or call the Marriott reservation line at (800)-606 3717 and state that you are booking with the AAJ Education Depositions College. The cut-off date for reservations at the Courtyard by Marriott Portland City Center is August 22<sup>nd</sup>, 2017.

Courtyard by Marriott Portland City Center  
550 SW Oak Street  
Portland, OR 97204  
Toll Free: (800)-606 3717  
Local: (503)-505-5000

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## WHO MAY ATTEND?

This college is open to both AAJ members (Regular, Life, Sustaining, President's Club, and Leaders Forum) and non-members and is designed for plaintiff trial lawyers at all levels of experience. For more information about eligibility requirements, please contact AAJ Education directly. Paralegals may attend this college and receive 50% off of the registration fee if they are employed by and attending with a plaintiff attorney from the same firm and same firm address. Register two or more lawyers from your firm at the same time, and take \$70 off the registration fee for each registrant.

### **New Lawyer Discount for First-Time Attendees**

If you are an AAJ member and have been admitted to the bar for ten years or less, you can attend your first AAJ Education College at 25% off.  
(Does not apply if you have previously attended an AAJ Education College or Seminar).



## TERMS & CONDITIONS

The American Association for Justice reserves the right to, in its sole discretion, refuse entrance to the event and/or remove any individual from the event whose behavior is disruptive and/or is not consistent with the character and purpose of the event. All American Association for Justice badges are the property of the American Association for Justice and must be returned upon request.

By registering for this AAJ Education program, you agree to receive electronic, written, and telephonic communication from AAJ staff regarding the program and to have your name, firm, city, and state included on the participant and exhibitor/sponsor roster. AAJ may also need to contact you to service your membership record or to provide you with information about your membership, products and services, and advocacy and legislative updates. By providing your contact information, including phone number, fax number, and email address, you consent and give permission for AAJ to contact you by any of those means, which may include calls to your mobile phone, faxes, or emails. You may contact AAJ at any time to change your preferences.

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## ADDITIONAL PROGRAM INFORMATION

Available CLE Credit: Approximately 17.75 CLE\* credits depending on the jurisdiction and will also be applied to your participation in AAJ's professional recognition programs.

*\* Available CLE/MCLE credits are contingent upon approval from state bars and/or MCLE boards and may vary by jurisdiction. AAJ is a State Bar of California MCLE-approved provider.*